



# Save 40% - 60% on Unemployment Tax

Join Bruce Grau & Associates and  
First Nonprofit Insurance Company for  
a **FREE Seminar** exclusively  
for MD, DE, VA, and DC Non-Profit Organizations

Sponsored by



BRUCE GRAU & ASSOCIATES, INC.

in Partnership with



**Thursday, May 5, 2011**  
**9 a.m. to 12 p.m.**

The Handelman Conference Center  
10280 Old Columbia Road, Suite 215  
Columbia, MD 21046

This seminar is designed for non-profit executives searching for a solution to their unemployment tax obligation with the State Unemployment Agency and for those taking advantage of the reimbursement method. Learn how to reduce your unemployment costs even during periods of layoffs.

As Maryland, Delaware, Virginia, and D.C. unemployment tax rates are rapidly rising, discover how you can save 40%-60% on your unemployment insurance costs. The First Nonprofit Company's unemployment program saves non-profits money which can be used to advance the mission and goals of your organization.

**Bonus:** A brief presentation will offer insight on Health Care Reform updates. Our guest speaker will be Sandra Krauer, Director of Client Risk Management Services, Richard J. Princinsky & Associates, Inc.

**Please RSVP by Monday, April 25, 2011**

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